

Price List

CLEAN Method sales coaching for home improvement sales professionals

SEPTEMBER 2026

theglassceilingbreakthrough.com

START HERE

Initial Discovery Call 30 minutes

FREE

Express Motivator Session 15 minutes

£53

SIGNATURE PROGRAMME

The CLEAN Selling Process

£1,250

13 x one-hour sessions

Delivered as 13 separate one-hour sessions, with time in between to embed the learning. Weekly is recommended, though fortnightly or monthly delivery is available. **Multi-session discounts are available** — options are presented at your free Discovery Call.

DEEP-DIVE WORKSHOPS

Redesigning Your Sales Process

4 hours

£500

Identify Your Blocks

2 hours

£250

Selling With Stories

2 hours

£250

INDIVIDUAL TOPIC SESSIONS

Pick the topics most relevant to you or your team — mix and match as needed.

Any single topic below

60 minutes

£125

SALES FOUNDATIONS

Goal Setting Workshop
The Importance of Numbers
The Psychology of Selling
Questioning Skills
Listening & Body Language

HANDLING OBJECTIONS

Managing Objections
"I Will Think It Over"
Other Quotes
Too Expensive

THE SALES APPOINTMENT, START TO FINISH

Confirming Appointments
Pre-Call Preparation
Arrival & Creating Rapport
Setting the Agenda
Discovery
Company Story
Product Demonstration

Money Matters
Measure & Design
Price Presentation
Reasons to Act Now
Paperwork
Consolidation
Securing Unsolds